

1	2	3	4
TDE Mahakaushal	53065	41607	94672
TDE Narsinghpur	35701	28010	63711
TDE Raigarh	75371	3584	78955
TDE Rajgarh	63075	10335	73410
TDE Rewa	30919	3180	34099
TDE Sagar	42908	11349	54257
TDE Satna	37777	3770	41547
TDE Shahdol	121854	5235	127089
TDE Shajapur	84208	19505	103713
TDE Shivpuri	25813	5470	31283
TDE Vidisha	31295	2286	33581
TDM Bilaspur	76369	22987	99356
TDM Dhar	35732	15674	51406
TDM Durg	56765	8534	65299
TDM Hoshangabad	116862	19098	135960
TDM Khandwa	136077	28924	165001
TDM Khargone	69633	7874	77507
TDM Mandsaur	90685	21447	112132
TDM Morena	27600	5733	33333
TDM Ratlam	83019	29466	112485
TDM Ujjain	52235	10957	63192
EE (C) Bhopal	56877	0	56877
EE (C) Indore	40989	0	40989
EE (C) Jabalpur-I	35120	0	35120
EE (C) Jabalpur-II	13525	0	13525
EE (C) Raipur	52597	0	52597
EE (E) Bhopal	55310	0	55310
EE (E) Jabalpur	52268	0	52268
EE (E) Raipur	12616	0	12616
C.O. Bhopal	289813	167931	457744
<b>Total</b>	<b>2657600</b>	<b>700000</b>	<b>3357600</b>

#### Promotion of Workshop Employees of AAI in Delhi

6270. SHRI VIRENDRA KUMAR SINGH: Will the Minister of CIVIL AVIATION be pleased to state:

(a) the procedure of promotion of workshop employees of the Airports Authority of India in Delhi;

(b) whether the recommendations of the Ramlingam Committee have not been implemented in the case of workshop employees, R.C.D.U. employees; and

(c) if so, the details thereof and the reasons for such discrimination?

THE MINISTER OF CIVIL AVIATION (SHRI C.M. IBRAHIM): (a) Common procedure for promotion of workshop employees of the Airports Authority of India has not been formulated. Both the Divisions are following their earlier procedures.

(b) No, Sir.

(c) Does not arise.

#### Export of Steel

6271. SHRI NARAYAN ATHAWALAY: Will the Minister of STEEL be pleased to state:

(a) whether attention of the Government have been drawn to the news item appeared in the 'Hindu' dated February 5, 1997 under the caption "Stock build-up in steel causes concern";

(b) if so, the reaction of the Government to the observations made therein and facts of the matter;

(c) details of stock piling as on December 31, 1996 and extent to which it is in excess; and

(d) details of steps taken/proposed to deal with the situation?

THE MINISTER OF STEEL AND MINISTER OF MINES (SHRI BIRENDRA PRASAD BAISHYA): (a) Yes, Sir.

(b) to (d) As on December 31, 1996 about 1.62 million tonnes of saleable steel stocks were held by the main producers as compared to 1.23 million tonnes held on December 31, 1995. Steel Authority of India Limited (SAIL) and Rashtriya Ispat Nigam Limited (RINL) are two steel producing PSUs under the Ministry of Steel. SAIL has taken following steps to reduce the inventory:

— Adopting a market oriented sales strategy to counter the intense competition from indigenous producers and imports;

— Adopting commercial strategies and strategic pricing depending upon market segment, competition and quantity linked purchases;

— Participating in tenders floated by Government Departments, Public Sector, Projects and Private Sector to boost up sales and thereby reduce inventory;

— Orienting product-mix to suit market needs and adjusting production as per market requirements;

— Vigorous customer contact and follow-up of individual customer orders for affecting speedier delivery;

— Arranging stock transfer from one branch to another to meet requirements of various customers;

— Improving after sales service, expediting refunds and settlement of quality commercial complaints; and