

**GOVERNMENT OF INDIA  
CIVIL AVIATION  
LOK SABHA**

UNSTARRED QUESTION NO:237  
ANSWERED ON:02.12.2004  
AIR FARES OF INDIAN AIRLINES  
Badi Shri Rajendra Kumar;Chaliha Shri Kirip

**Will the Minister of CIVIL AVIATION be pleased to state:**

- (a) whether the Indian Airlines have introduced apex fares in many destinations;
- (b) if so, the details thereof along with the names of States and destinations covered thereunder;
- (c) the extent to which the Airlines have benefitted after introduction of the scheme;
- (d) whether destinations in the North East have not been covered under this scheme;
- (e) if so, the reasons therefor; and
- (f) the steps taken by the Government to make the national aviation company more attractive?

**Answer**

MINISTER OF STATE (INDEPENDENT CHARGE) OF THE MINISTRY OF CIVIL AVIATION ( SHRI PRAFUL PATEL )

(a): Yes, Sir.

(b): Indian Airlines offers Apex fares, an advance Purchase Scheme, wherein travellers planning their journey well in advance can avail of substantially discounted fares on select domestic sectors for travel in economy class. Sectors on which APEX fares are available are Annexed.

(c): The scheme has helped Indian Airlines in making its presence felt in the competitive market and in maintaining daily average passenger carriage of 2221 under this scheme between January, 2004 to September, 2004.

(d) No, Sir. APEX Fare has been offered on select Indian Airlines/ Alliance Air services to Guwahati and Imphal. It may also be mentioned that normal IA fares on sectors to/from North Eastern States are about 6% lesser as compared to comparable sectors in rest of India.

(e): Does not arise.

(f): Indian Airlines constantly endeavours to upgrade and add value to the product offered to the passengers. In order to remain competitive Indian Airlines introduces market driven schemes taking into account factors like seasonality, supply and demand equation etc. Based on the above factors, which are highly dynamic in nature, Indian Airlines launches short term promotional schemes from time to time.

**ANNEXURE**

APEX Fares are offered on the following select domestic sectors

S. No Sector

1. Bangalore (Karnataka) to Ahmedabad (Gujarat), Goa (Goa),  
Hyderabad (Andhra Pradesh), Pune  
(Maharashtra)

2. Chennai (Tamil Nadu) to Calicut (Kerala), Cochin (Kerala),  
Coimbatore (Tamil Nadu), Hyderabad  
(Andhra Pradesh), Kolkata  
(West Bengal), Madurai (Tamil Nadu),  
Trivandrum (Kerala)

3. Delhi (Delhi) to Ahmedabad (Gujarat), Bangalore (Karnataka), Bhopal (Madhya Pradesh), Chandigarh (Chandigarh), Chennai (Tamil Nadu), Cochin (Kerala), Coimbatore (Tamil Nadu), Guwahati (Assam), Hyderabad (Andhra Pradesh), Indore (Madhya Pradesh), Jammu (Jammu & Kashmir), Kolkata (West Bengal), Lucknow (Uttar Pradesh), Patna (Bihar), Pune (Maharashtra), Trivandrum (Kerala), Vadodara (Gujarat), Varanasi (Uttar Pradesh), Bagdogra (West Bengal), Udaipur (Rajasthan), Calicut (Kerala), Srinagar (Jammu & Kashmir)
4. Guwahati (Assam) to Imphal (Manipur)
5. Hyderabad (Andhra Pradesh) to Ahmedabad (Gujarat), Vishakhapatnam (Andhra Pradesh)
6. Kolkata (West Bengal) to Ahmedabad (Gujarat), Bagdogra (West Bengal), Bangalore (Karnataka), Guwahati (Assam), Hyderabad (Andhra Pradesh), Jaipur (Rajasthan), Imphal (Manipur)
7. Mumbai (Maharashtra) to Kolkata (West Bengal), Ahmedabad (Gujarat), Aurangabad (Maharashtra), Bangalore (Karnataka), Bhopal (Madhya Pradesh), Bhubaneswar (Odisha), Calicut (Kerala), Chennai (Tamil Nadu), Cochin (Kerala), Coimbatore (Tamil Nadu), Delhi (Delhi), Hyderabad (Andhra Pradesh), Indore (Madhya Pradesh), Jaipur (Rajasthan), Jodhpur (Rajasthan), Managalore (Karnataka), Nagpur (Maharashtra), Rajkot (Gujarat), Trivandrum (Kerala), Udaipur (Rajasthan), Vadodara (Gujarat), Jamnagar (Gujarat), Lucknow (Uttar Pradesh), Patna (Bihar), Varanasi (Uttar Pradesh), Chandigarh (Chandigarh), Bhubaneswar (Orissa)

Note: # On some sectors on certain flights APEX Fares may not be applicable.  
# APEX Fares are also applicable on v.v. sectors