

**GOVERNMENT OF INDIA  
CHEMICALS AND FERTILIZERS  
LOK SABHA**

UNSTARRED QUESTION NO:326  
ANSWERED ON:06.07.2004  
US MARKET IN INDIAN PHARMA  
Rao Shri Sambasiva Rayapati

**Will the Minister of CHEMICALS AND FERTILIZERS be pleased to state:**

- (a) whether \$7 billion market has been opened up for Indian pharma industry in the US generic segment during the current year;
- (b) whether the pharma companies will also have a feasibility of making their way into the \$33 billion patent challenge-led opportunity;
- (c) whether the pharma Indian companies have an existing future in US;
- (d) if so, the details thereof;
- (e) whether Indian companies have built credibility with US trade channels for product quality service competition pricing and smooth supply chain resulting in market share gains during the last three years; and
- (f) if so, the extent to which the country has been able to monitor US market in Indian pharma?

**Answer**

THE MINISTER OF STATE IN THE MINISTRY OF CHEMICALS AND FERTILIZERS (SHRI K. RAHMAN KHAN)

(a) Indian Pharma industry is exporting to US generic segments already. The generic segment is increasing every year.

(b): About 1/3 of the top 35 molecules are due to lose US patent protection by 2005. Indian Pharma companies certainly have a feasibility of making their way into the patent challenge led opportunity.

(c) to (f): Indian pharma companies have established their presence in US market. Indian companies are one of the major contributors in Drug Master File (DMF) filing with US Food and Drug Administration. Many Indian Active Pharmaceutical Ingredients (APIs) manufacturers are supplying to US market . Some Indian Companies are supplying formulations also.

The export of Drugs and Pharmaceuticals & Crude drugs to USA has increased from \$ 218.9 million in 2000-01 to \$ 449.6 million in 2002-03.